Company Profile

Convel Outline

- 1994 – Company founded
  - Design and manufacture of electronic systems
- 1999 – Outsource supplier
  - SW and HW systems to inspection equipment providers
- 2008 – Development and production of its own complete pharmaceutical equipment
  - Container Closure Integrity
  - Visual Inspection
  - Several patents issued
- 2017 – Worldwide market expansion
  - Launch of new technologies and methods as HGA
  - Combination systems

Key Facts 2018

- Expansion of production area: +500 square meters, adjacent to the actual facility and offices
- +12 New Clients, 22 Equipment sold (June 2017 – YTD 2018)
- Headcounts: 7 (2016), 10 (2017), 15 (YTD 2018)
- Revenues: 1,2M€ (2016); 2,4M€ (2017)
- Bookings: 3,05M€ (YTD 2018)
- Forecast: 3,2M€ (2018)
- Patents: 1 new submission
- Sub-suppliers: 8 new suppliers

Why Convel?

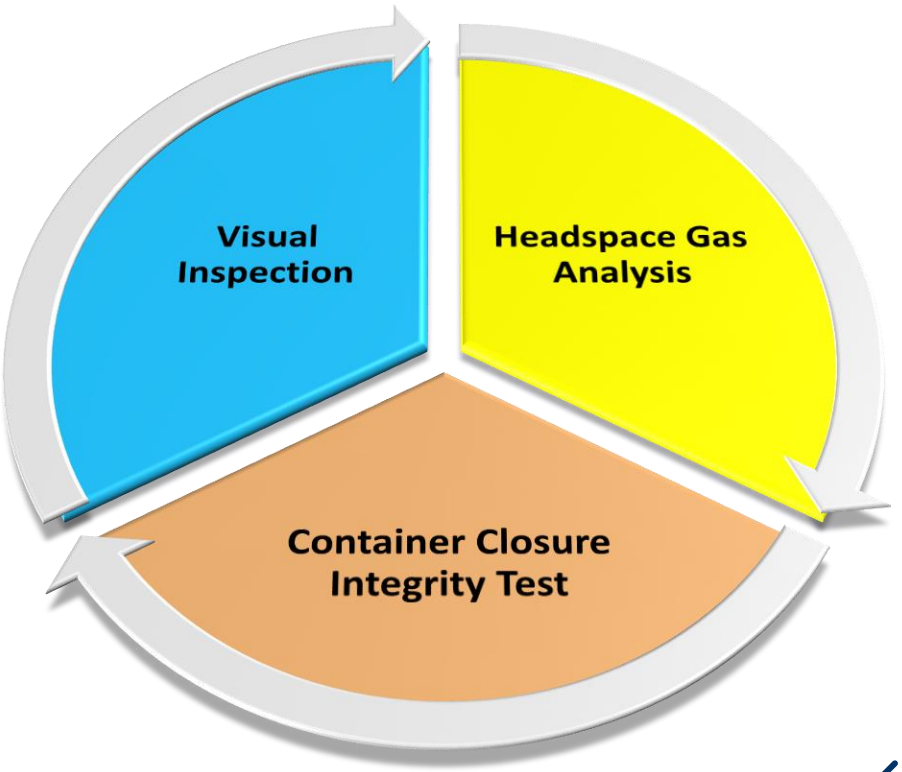
- Technology level
- Product complete line offering
- Patents
- Know-how
- Flexibility
- High customer satisfaction
- Cost-effective solutions

You're All Set

- Trust Us!

Technology Portfolio

- Visual Inspection "VI"
  - Manual, Semi-Auto, 100% Fully Automated
- Container Closure Integrity "CCI"
  - Batch testing, 100% testing; HVLD
- Headspace Gas Analysis "HGA"
  - Batch testing, 100% testing; O_2, H_2O, CO_2
- Combination Systems
  - CCI + HGA, VI + HGA, CCI + VI



Product Portfolio

- Laboratory:
  - CCI: Easy TS
  - VI: TB
  - HGA: Easy TH

- In-Process-Control:
  - VI: RC

- Production:
  - CCI: TC, TS, TP, TL, LI
  - VI: C2, C2D, C3, BM, LI
  - HGA: TH

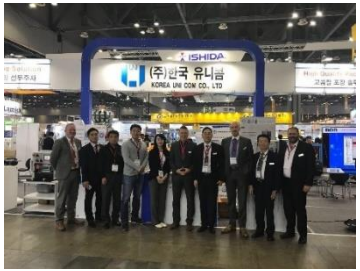
Recent Developments

- Visual Inspection
  - Lyophilized products – 2 C3 Equipment sold, now under manufacturing, Headspace Oxygen Analysis included
  - LVP, Glass Bottles 250 and 500ml
  - Suspension products – 1 C3 Equipment sold
  - Automatic Rejection System – 2 RC Equipment sold
- Leak Detection
  - Development of non-conductive electrodes, patent pending
  - BFS monodose containers – innovative handling system – 1 TP Equipment sold
  - BFS Bottles – enhancement of existing TP Equipment to process 100, 250 and 500ml PE/PP bottles
  - Glass Bottles – launch of a new model TL to process 50, 100, 200, 250 and 500ml

Recent Developments (Cont'd)

- Equipment Speed
  - TP: 7200/7500 cph (6000) – BFS vial cards
  - 2TC: 36000 cph – Ampoules, vials, cartridges
- Software System
  - New HMI Application, Windows 10 based, RC Equipment
  - VI algorithms for LYO and Suspension products inspection
- Quotations
  - Offer templates available for each equipment type

Events 2018


ISHIDA
(주)한국 유니콘
KOREA UNI CON CO., LTD

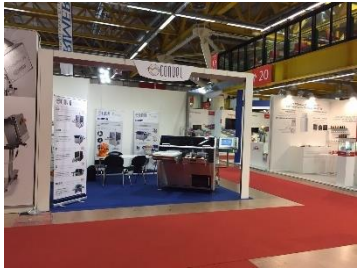
High Voltage Leak Detection – HVLD
Deterministic Leak Test Technology

MASCO
KAR-O-ANDISHEH
INFORMATION

Colamark
On Target Solutions

CONVEL - SPH GROUP
SPH
ROMACO
CONVEL SPH

STADCO
Together we grow . . .



CONVEL

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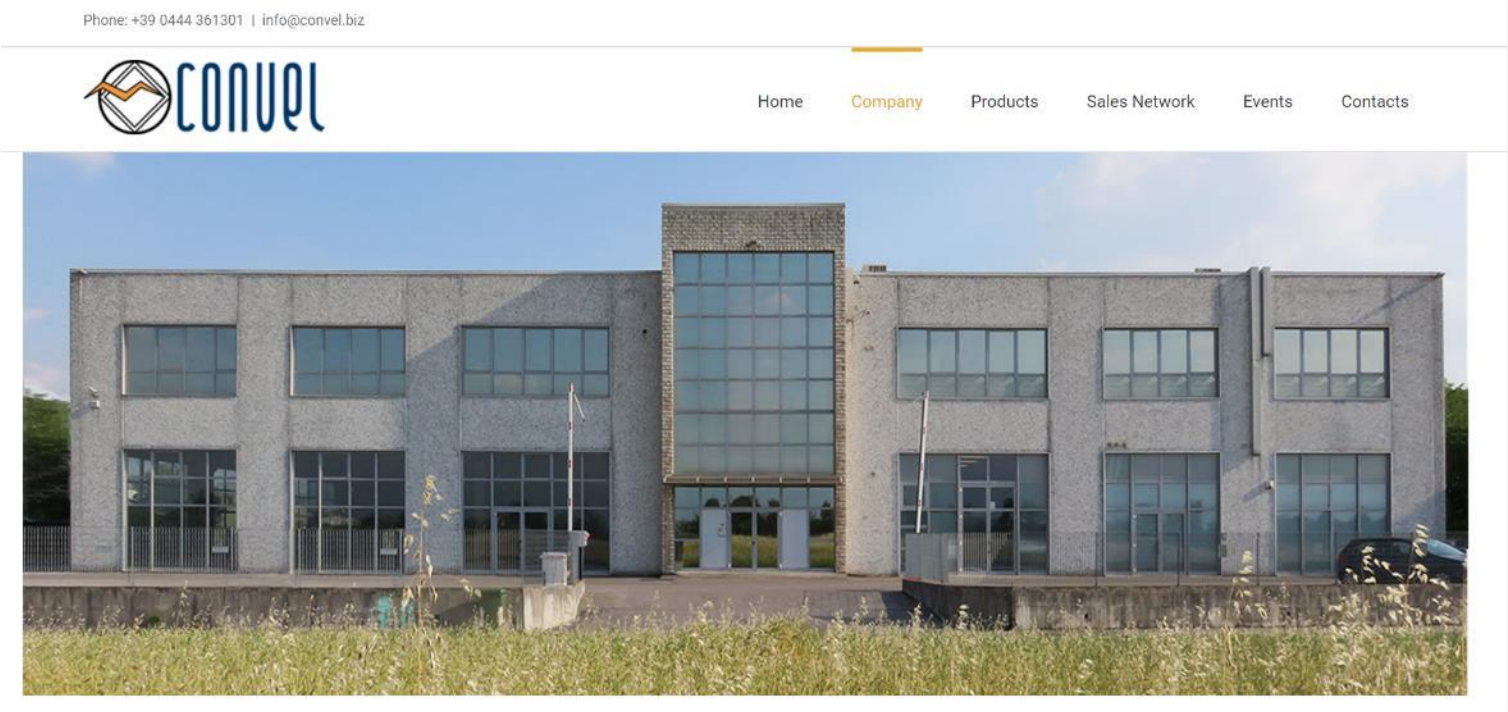
Main Projects Reference List

RECORDATI
MERCK
SANOFI
Pharmathen
UNIMED
UNIMED PHARM,. INC.
sopharma® PHARMACEUTICALS
Recipharm good for business
ANFARM
FEDERAL STATE UNITARY ENTERPRISE "Moscow Endocrine Plant"
veropharm
PiSA® FARMACEUTICA
RAFARM
SEDICO سيديكو
BIOMEDICA FOSCAMA GROUP S.p.A.
EVAPHARMA Securing Your Health
SANPELLEGRINO GRUPPO
Nestlé Waters
PACIFIC PHARMACEUTICALS LTD Bangladesh
DHP KOREA
LEE'S PHARM. 李氏大藥廠
BRACCO
PHARCO B INTERNATIONAL
SMC Silom Medical
KMUTT
esseti farmaceutici S.r.l.
phs Pharmstandard
SQUARE PHARMACEUTICALS LTD. BANGLADESH
ГУП НИЧ МАТИ
KRONOS laboratorios
pharmaniaga
Fisiopharma
SALF SPA
ARTERIUM
BORYUNG pharm
Sintetica® ESTABLISHED 1921
EIPICO
JEWIM PHARMA
TAEJOON PHARM. CO., LTD.
ceva

Thank You!!

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